



Unit 1, Kirkby Lonsdale Business Park
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Company Profile

Introduction

The Majik House has been in existence for 10 years – one of the UK's longest serving Home Automation Companies.

Our values and practices are based on the following:

1. Designing home automation systems that are bespoke to the customer. This is achieved by spending time getting to know the customer and how they live and providing them with what they want, not trying to sell them what they don't want or need.
2. Ensuring our communication processes throughout the project are frequent and of value whether this is to the client or companies and individuals involved in the wider project.
3. Systems are installed in a seamless and clean manner knowing that our customers want no wires on display, systems that are easy to use and in many cases to deliver a "wow" factor.
4. Our technology knowledge is difficult to surpass and in a number of cases manufacturers and suppliers use us to test systems before they go to market
5. Continuous training of our installers is a high priority as they meet our clients face to face and are required to be able to answer the clients' queries.
6. Finally our on going service ensures we retain our clients. For many clients we are now providing systems for a new home and their second homes in this country or abroad.

The Majik House Services

System Design

Design is a key service we provide. All systems need careful design to ensure the client gets what they want. We coordinate with the necessary trades people on site – electricians, QS, project managers ensuring interpretation is correct.

Lighting Design and Control

With excellent lighting designers in the company we can provide a look that will provide the clients home with an enhancing ambience. Control systems

Directors T.M Burrow J.K Mistry K Nowell
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depend on the client requirements but Lutron is a system that never fails in our experience. The wireless system we install on a regular basis is Rako. Other systems are used if a client has a preference due to previous use of a system.

Sound Distribution

This area has advanced significantly in the last 2-3 years and the area that clients have most personal knowledge and understanding. The recent advent of Sonos makes music distributed through the home easy in installation terms and client use with a price tag that most can afford.

We also install top end Hi Fi systems for clients who have dedicated music rooms.

Cinema and TV Distribution

Whether the client requires a full home cinema including theatre style seating or great TV distribution throughout the home on plasma screens allowing sky to be viewed throughout, Installation of DVD servers and computer networking, we provide all these services and more.

Our strength in this area is the design ability to “hide” screens in a simple manner or with major “wow” factor.

System Integration

The secret to this service is to make it possible for the whole family to use all systems effortlessly and wonder how they managed previously without it. Our approach is to customize all controllers by working with the client on how it will be used and how they want it to look.

Security

We integrate gate systems, panic rooms, garage doors, security cameras, and computer viewing systems, telephone systems and more. It is a question of what a client needs to feel safe – we can do it.



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Company Owners: Tim and Carol Burrow – founders
Jit Mistry and Ken Nowell

Company Assets

The company owns its own spectacular showroom in Kirkby Lonsdale. A venue designed to show clients what is possible in the home it covers 2,500 sq meters and spans over 2 floors. It is the largest home technology Experience Centre in the UK, nothing else comes close.

Personnel

The installation and design team is a strong team of 10 personnel – most of who have been with the company since its inception or shortly after.

How we Work?

Prospective clients visit our venue by appointment and time is spent discussing their requirements. In addition architects, project managers etc will sometimes make the first appointment and attend with or without their client to determine if we can provide what their client needs.

We are a team of individuals who place great store on our client relationships and ensuring we keep the client for life

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